



SKILLBRANCH

Revolution in simultaneous interpretation

REAL-TIME AI-POWERED SIMULTANEOUS TRANSLATION IN 70+ LANGUAGES

We are transforming the translation market by removing human involvement and reducing translation costs for conferences and corporations by up to 90%.

Dmitrii Lebed, CEO

Simultaneous Translation & Event-Tech Market



1. TAM (Total Addressable Market)

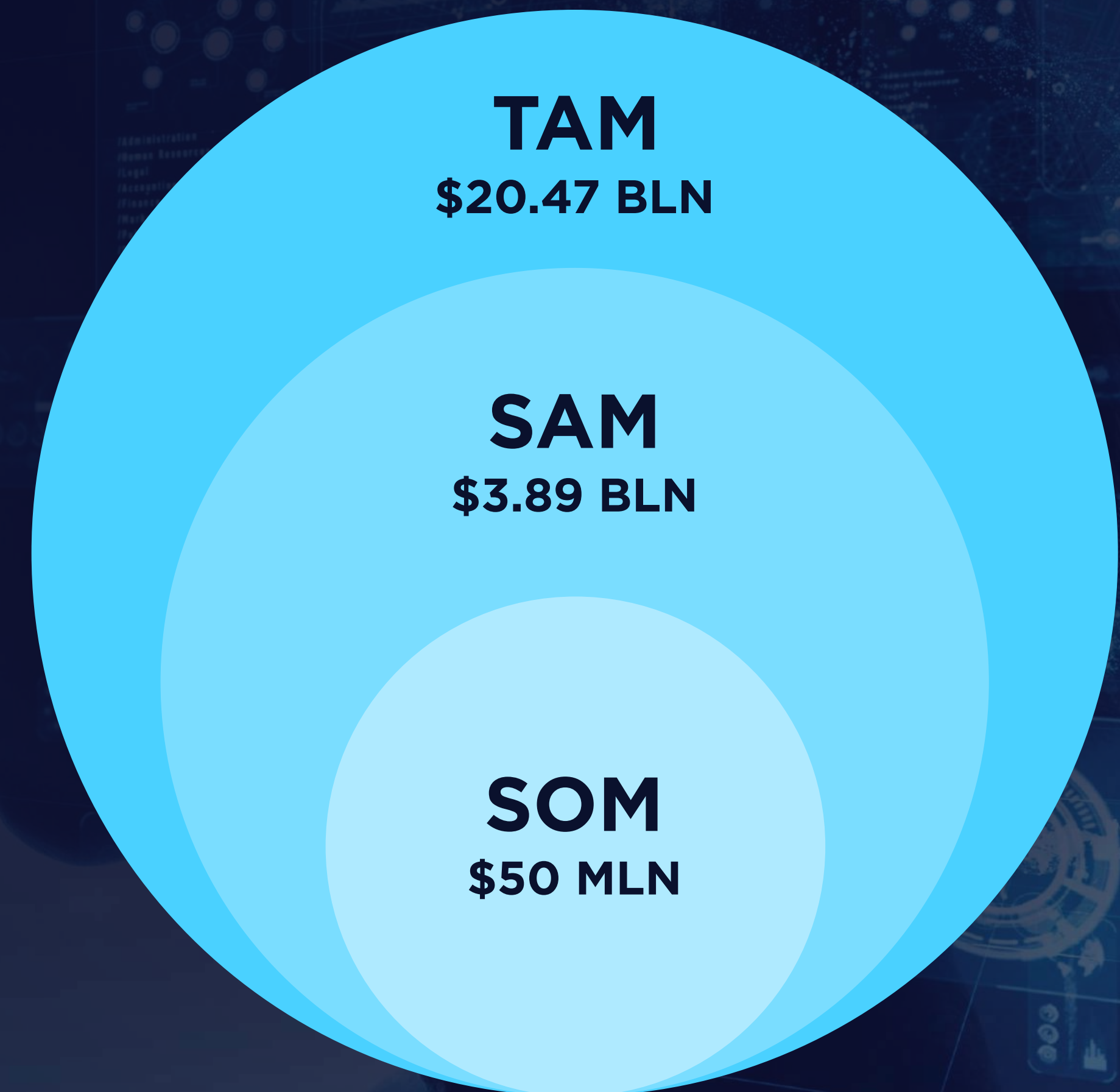
- **\$20.47B** — Multilingual translation market
- \$30.58B by 2032
- CAGR ~ 5.9%
- Source: [Coherent](#)

2. SAM (Serviceable Available Market)

- **\$3.89B** — Simultaneous translation market
- \$6.25B by 2033
- CAGR ~ 7%
- Source: [Business Research](#)

3. SOM (Serviceable Obtainable Market)

- **\$50M** — Target share for SkillBranch
- AI simultaneous translation CAGR ~ 19.1%

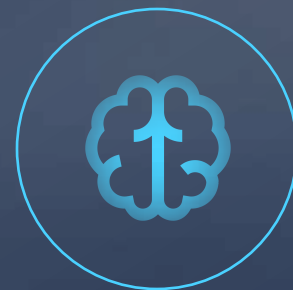


The Problem: Traditional Translation Today



High Costs

\$10K+ for interpreters
& equipment per event



Talent Shortage

Critical lack of qualified
professionals



Inconvenience

Requires headsets,
hardware, setup →
complicates event
logistics

Why the Market Is Ripe for Disruption



Neural Networks create the perfect conditions for a tech breakthrough



Growing Demand

Surge in international events & conferences



Globalization

Rising cross-border collaboration & communication needs



AI Progress

Revolutionary advances in artificial intelligence

SkillBranch Technology

An enterprise-grade solution
for large-scale events:



- For 10,000+ participants
- 3-5 sec latency (optimized to <2s)
- 70+ languages in real time
- Speaker's voice cloning + smart summaries
- Runs in browser (no app installation)
- Enterprise-ready solution
- Proven at international conferences
- 5-minute setup
- Consistent quality at scale

How the SkillBranch technology works



STEP 1

Transcribing

Speech → Text

- Accuracy: 98.7%
- High-quality audio capture

STEP 2

Language Translation

Original Lang. → Listener's Lang.

- Translates into 70+ languages
- Translation accuracy: 95%+ (Powered by OpenAI)

STEP 3

Playback

Text → Speech

- Uses 6 standard voice
- Option to clone the speaker's voice

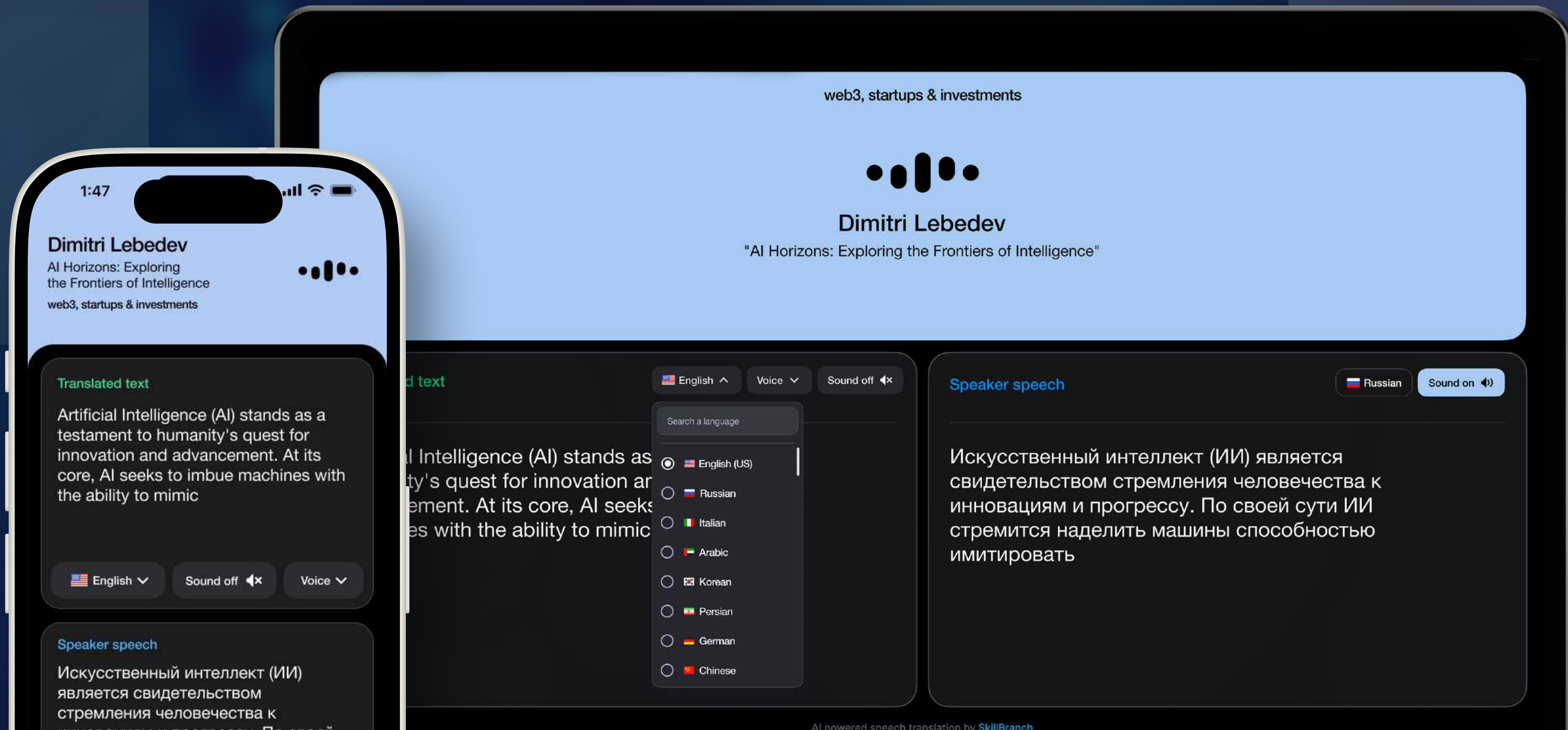
**The entire
process:**

3 – 5 seconds

Optimization target: 2 seconds

Product

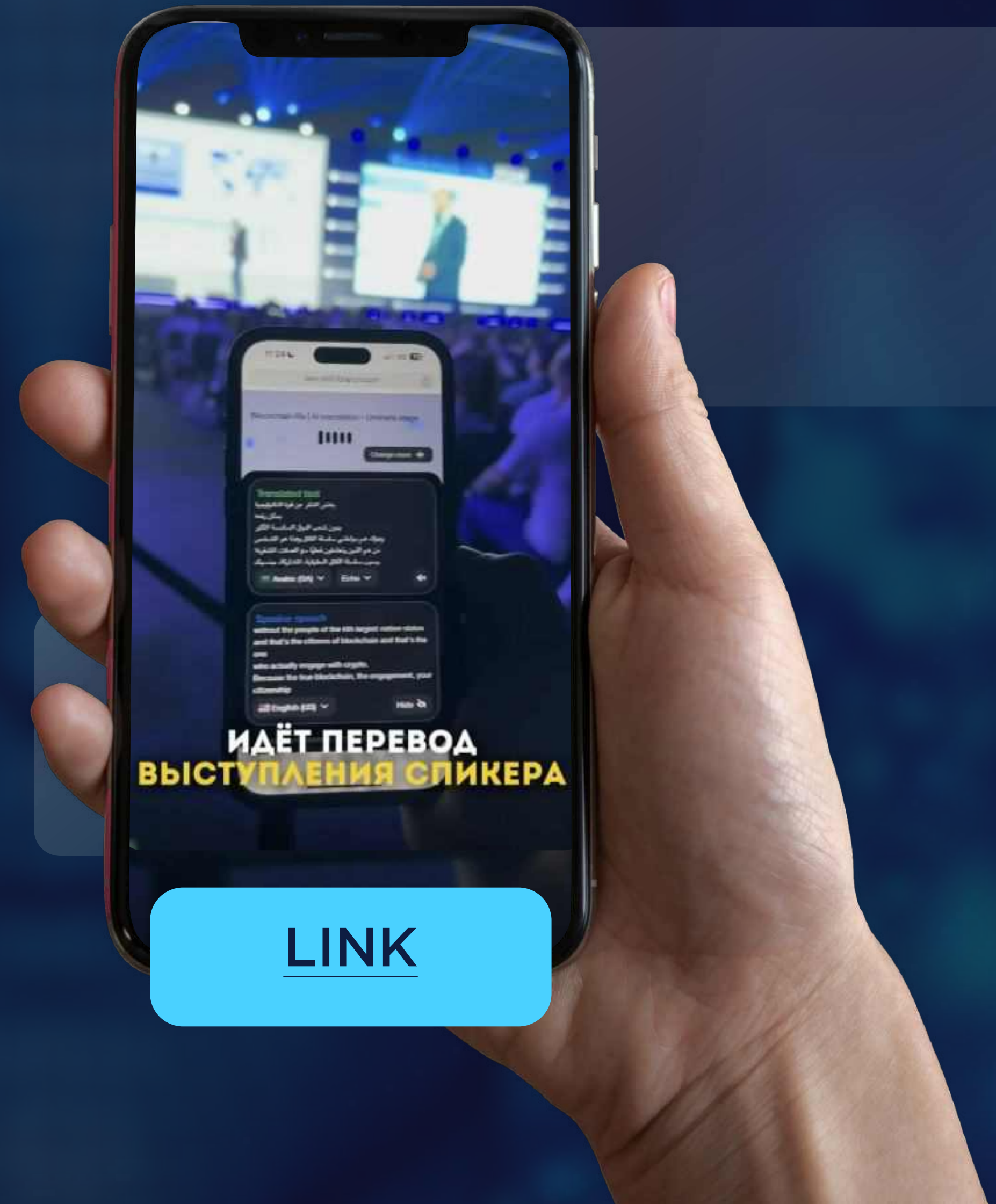
Everything works directly in the user's browser
— no third-party apps required.



Product Demonstration



- Our solution works directly in the browser —
- No need for special apps or software.
- **Real-time functions**
 - Real-time subtitles
 - AI-generated summaries
 - Live analytics and Real-time insights for event management.



Proven in operation

Our technology has already proven its effectiveness at an international conference in Dubai

blockchain-life.com

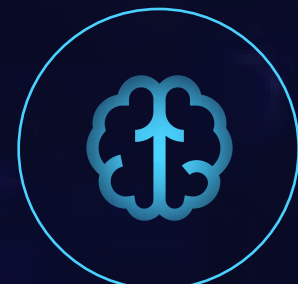
 **Blockchain
Life 2024** **Dubai**
22-23 october



10,000+
participants



**48 hours of uninterrupted
operation**



70 languages translated
Advantage for events



Cost savings of \$50,000+
On interpreters, headsets and
technical support

ADDITIONAL BENEFITS:

- Browser-based operation
- Zero headset costs
- Subtitles + Voice translation

**This is not an experiment — it's a working
enterprise-level solution.**



AI Translator VS Human Interpreters

1-day conference (8 hours) with 4 language translations



BENEFIT

- Cost savings of up to 90%
- Flat rate for any number of languages and participants
- No reliance on human availability
- 24/7 operation

	 SKILLBRANCH	LIVE INTERPRETERS
Cost	\$640 \$80/HOUR	\$5,760 4 interpreters (\$180/hour for 1 language pair)
Equipment	\$0	\$3,000 headsets (200 participants) + sound booth
Technical support	\$0	\$600
Logistics and accommodation	\$0	\$1,000
Installation time	5 MINUTES	SEVERAL DAYS
Work 24/7	+	-
Subtitles + summary + analytics	+	-
Voice selection option	+	-
Scalability	10 000+	LIMITED BY HEADSET SUPPLY
Quality	HIGH, CONSTANT	HIGH, VARIABLE
TOTAL	\$640	\$10,360

Market Analysis of AI Translators



Comparative analysis and our advantages over other AI solutions

Company	Price	Languages	Voice Cloning	Scalability	Key Features	Costs
Interprefy	\$150/hour + interpreter fees	80+	No	Large conferences & international company	• Live interpreters + AI • ISO 27001	from \$9,600
Wordly	\$150/hour for all languages	60+	No	Up to 50 people	• Fully AI • SOC 2 Type II	from \$1200
Stenomatic	\$90-120/hour limited minutes	75+	No	Small events & education	• Fast setup • Web access • Simple integration	from \$720 (limited functionality)
SkillBranch	\$80/hour unlimited	70+	Yes	10,000+ participants	• AI with 3-5s latency • Voice cloning • Flexible deployment • Analytics + Summary	\$640 (full functionality)

Example: Conference with 1,000 participants, 4 languages, 8 hours

Team



Working together
for over 11 years



Dmitrii Lebed

CEO SkillBranch

**Own Blog on AI -
1,4 mln+ subscribers**

@dimitri_swan

Experience in the
business for over 14
years.

Trained more than 3000
IT specialists



Mikhail Makeev

CTO SkillBranch

Senior Fullstack
Developer:

Node.js (backend)
Vue.js (web frontend)
Android
(Kotlin, mobile)
Flutter (mobile)



Eldiyar Barynbekov

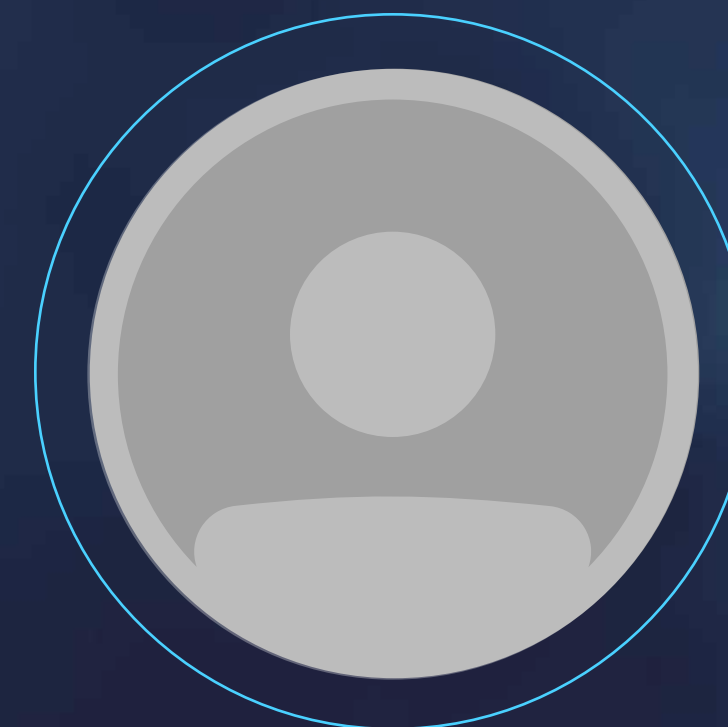
Senior JavaScript
Engineer

5 years of
experience in
building scalable
and high-load
systems in FinTech,
Crypto, and AI
integrations.



UX/UI Designer

UX/UI Designer



QA

QA

Roadmap



2024 Q4

- Product Launch
- Speed optimization
- Translation quality improvement

2025 Q3

- Launch of V2 platform
- B2C product version
- Enhanced analytics

2025 Q4

- Full-fledged SaaS product
- Automation of integrations
- Organizer's personal dashboard
- Optimization of AI cost
- Summary function

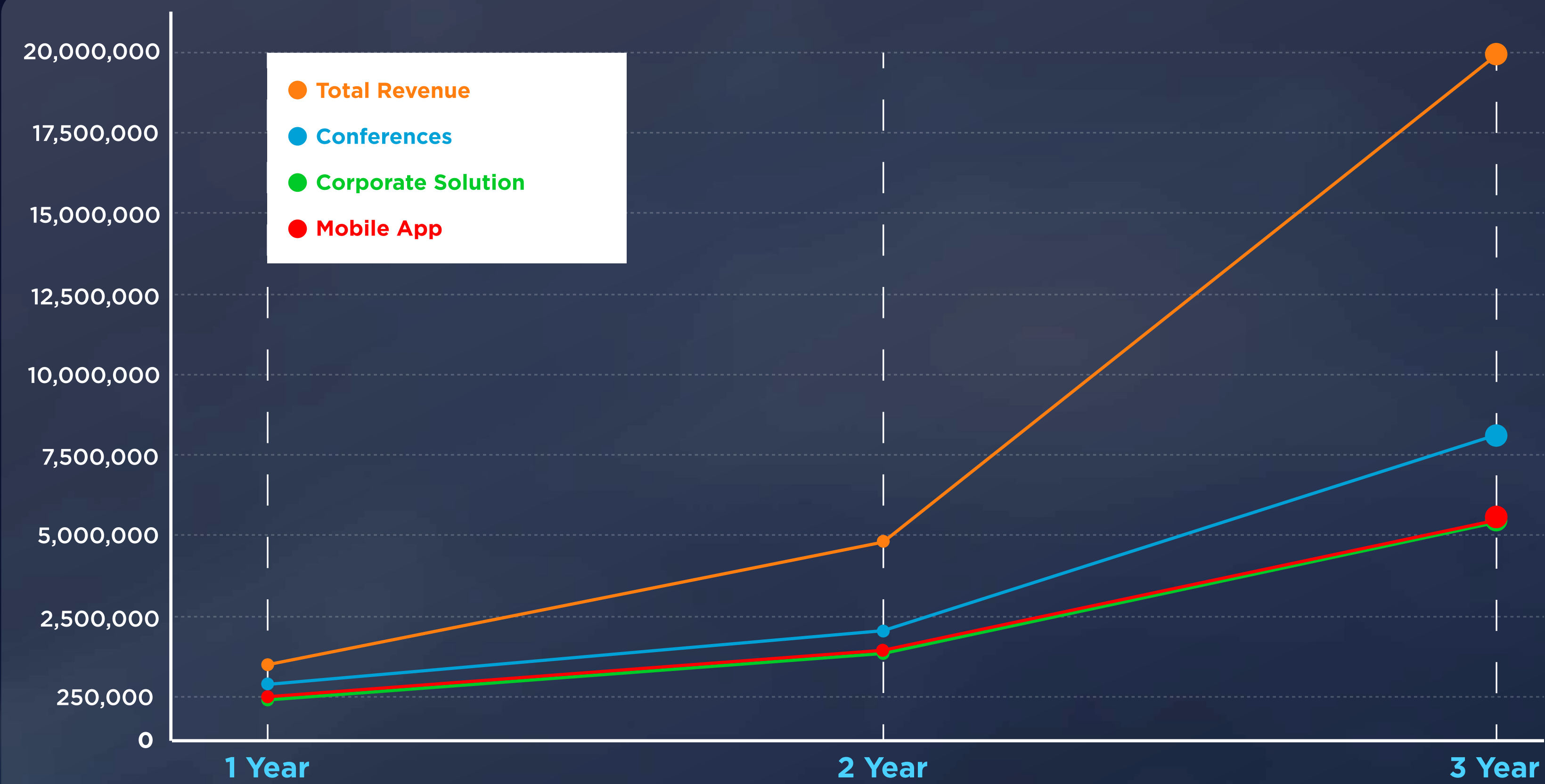
2026 Q1

- Development of industry-specific solutions
- Expansion of the language base
- Transition to local neural networks
- Speed optimization to 2 seconds
- Voice cloning feature

2026 Q2

- October - December**
- International expansion
 - Enterprise integrations

Financial Forecasts: Business Growth by Segment



Even in a conservative scenario, focusing only on conferences, SkillBranch reaches **\$10M ARR in 3 years**, which proves the scalability of the model.

In the scenario of developing all business lines, the potential is **\$20M ARR**.

Product Ecosystem



Unit economics with 97% margin and several revenue streams for rapid growth to \$20M ARR

Conferences & Events

Cost: from \$80/hour
Transition to local neural networks will reduce the cost price to nearly zero

Phenomenal Margin: 97%

**NET COST:
\$1-3/HOUR**

Corporate Solutions

Price of the boxed solution with local installation:
\$20,000/year

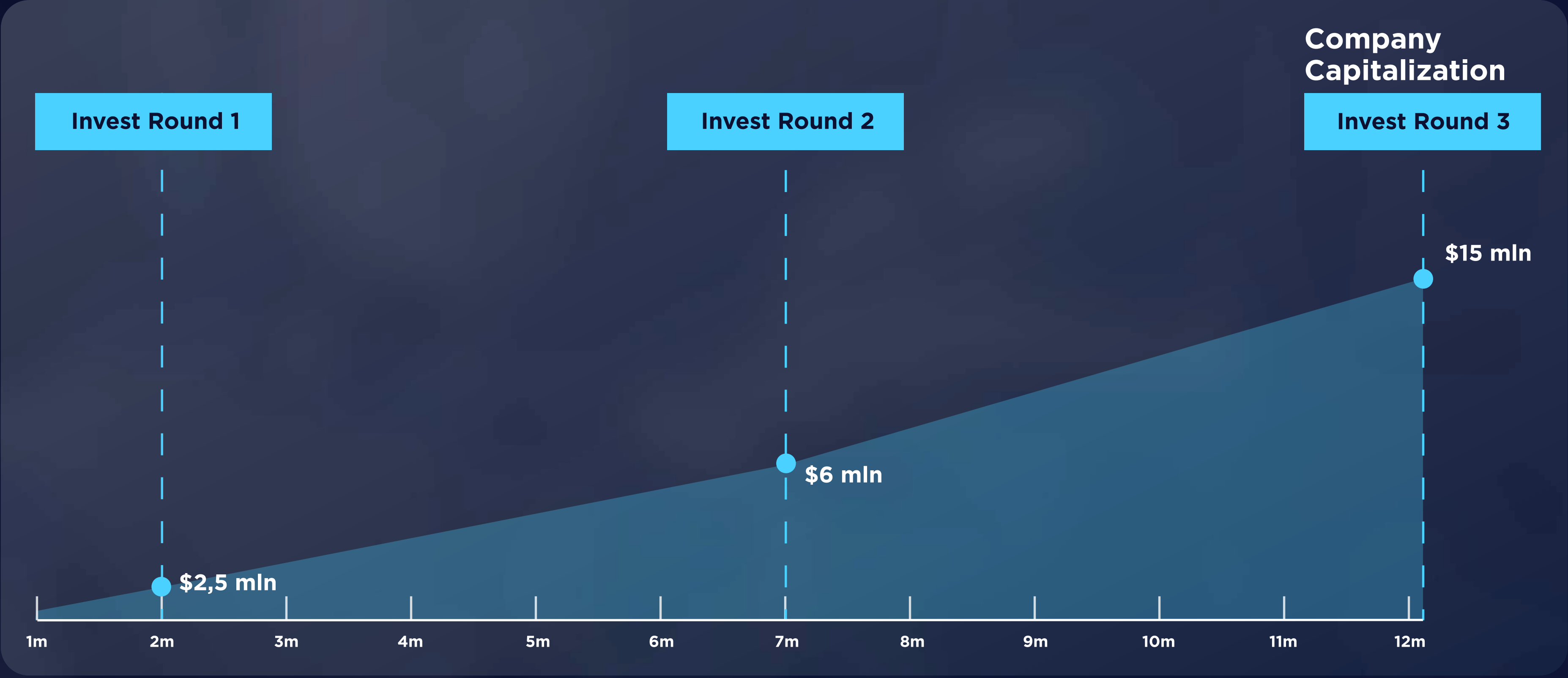
Use Cases:

- Corporate meetings
- Partner negotiations
- Investor presentations
- Employee training



Goal:
\$20M ARR by 2028

Our Plan for Capitalization Growth



Projected company valuation in 3 years:
\$100+ mln



Our Goal:
Build a \$1+ billion company.

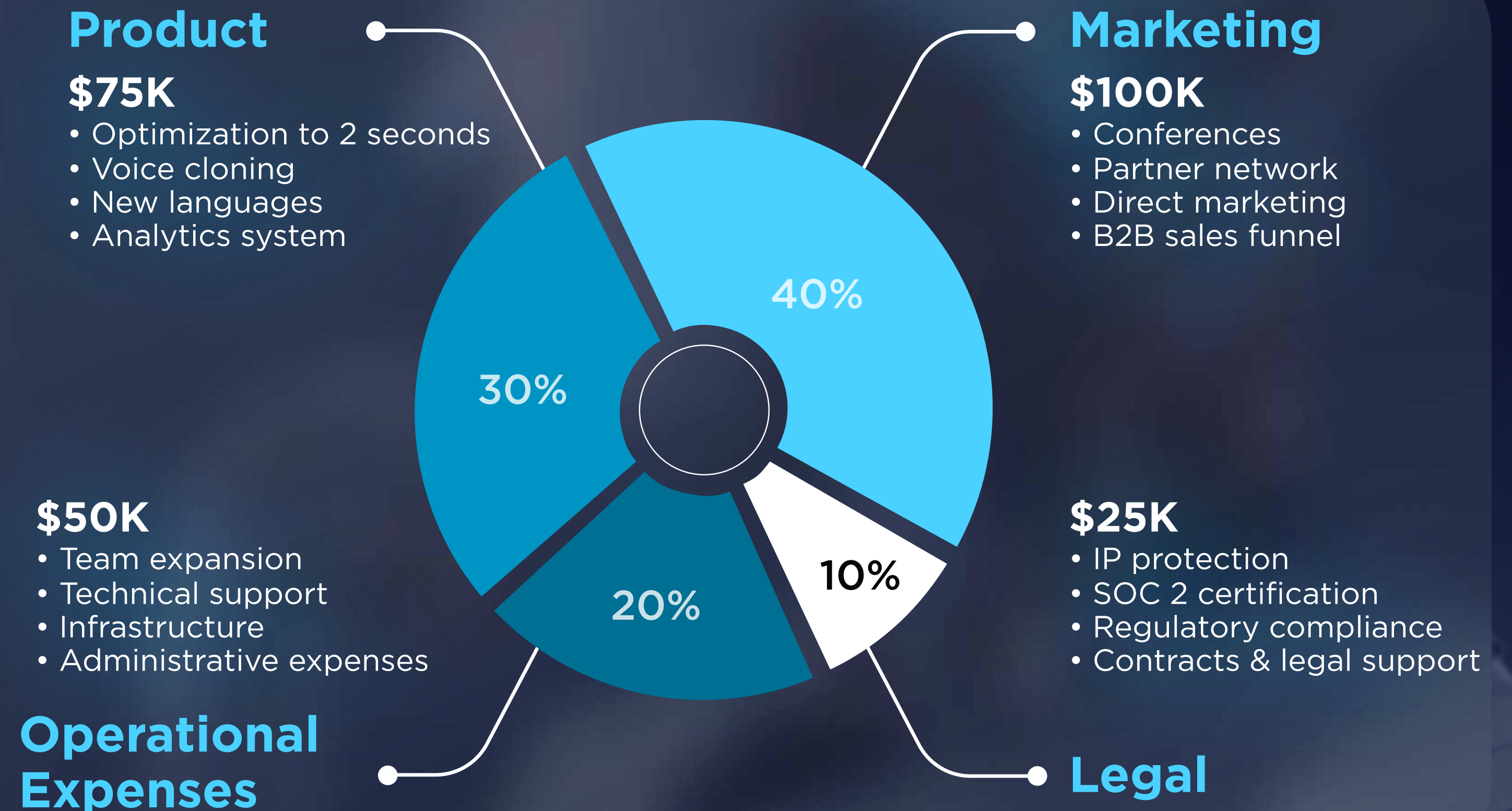
Investments

Pre-seed: \$250K at \$2.5M valuation
Round goal: Reach \$1M ARR within 12 months



Pre-Seed Round
\$250,000

Raised: **\$98,000** Remaining: **\$152,000**

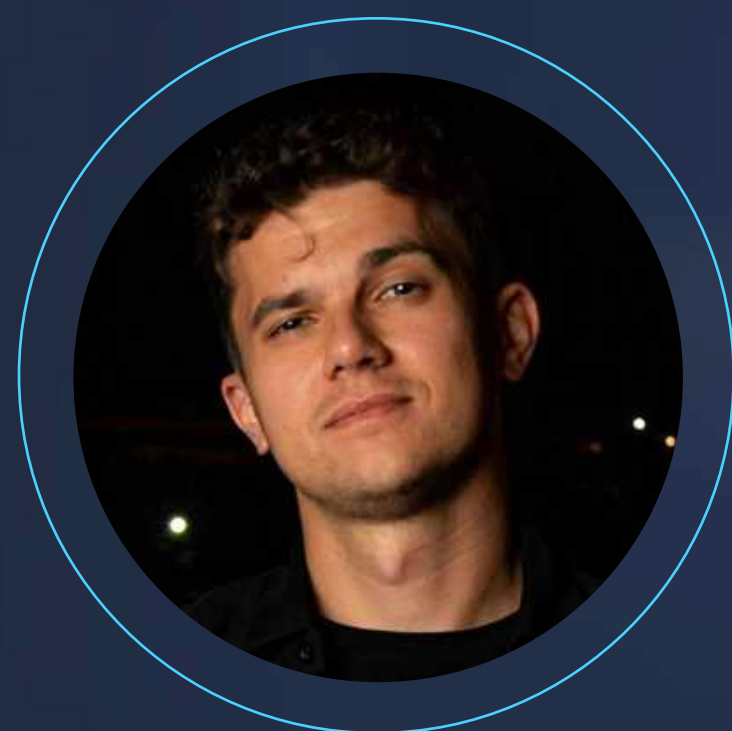


Project Investors



Regolith: Venture Investing

Regolith is a platform that unlocks opportunities to invest in unique deals across Pre-IPO, Startups, Funds, Real Estate, and Cryptocurrencies, catering to both beginner investors and professionals.



Vyacheslav Andriyanov

Entrepreneur, mentor,
investor
Business turnover
\$6.5 mln/year



Anton Link

+7 years in Banking & Finance.
+10 years in Business &
Fintech/Digital.
+6 years in Crypto Industry &
DeFi/Blockchain.
Founder WEB3 GROUP,
co-Founder UNITBOX PROTOCOL
& W3G.CAPITAL



Pavel Pessi

IT entrepreneur.
Founder of the largest
football website in the CIS
(covering matches, players,
clubs, and statistics)

[Soccer365.ru](https://soccer365.ru)



Andrey Primachev

Entrepreneur
Investor

Investment Proposal

Pre-Seed Round to Capture the Rapidly Growing Market



**Raising funds through
SAFE into equity**
(share capital)

Company valuation
\$2,5 mln



**Minimum investment
check \$100**

Exit Strategy for Investors



Three potential scenarios within a 3-5 year horizon

Strategic Investor \$100M

Potential Buyers:

- Event platforms
- AI companies
- Companies from the translation industry

IPO on NASDAQ \$500M+

Target Metrics:

- Revenue: \$50M+
- Growth: 100%+ per year
- Margin: >70%

Merger - M&A

Target Metrics:

- Merger with a complementary business
- Strengthening technological advantage
- Accelerating international expansion



**Potential investor
returns**

1 year **6X** 3 years **40X** 5 years **100X+**

Time to Act



\$20 bln

Market on the verge of transformation



2-3 years

Market capture opportunity window



Ready product

Working solution with real case studies



97%

Project margin. Up to 90% savings for clients



12 years

Experienced team with relevant expertise



\$2.5 mln

Pre-seed with low valuation — entry point with high ROI

JOIN THE REVOLUTION IN THE SIMULTANEOUS INTERPRETATION INDUSTRY

A team with relevant experience and strong ambitions is ready for rapid growth up to \$20M ARR. But the window of opportunity is limited — don't miss the chance to be part of this success story.

Now is the moment to join the project before the scale-up.

Contacts



Dmitrii Lebed

📞 +79277764406

✉️ @lebed_88

✉️ hello@skill-branch.com



Founder SkillBranch